

ATS Newsbrief

December 2011

ATS



Neal Shaw, Chief Executive

This year's ATS Annual General Meeting has been and gone, and as this Newsbrief reaches your mailboxes, the Board of Directors is set to meet as a group for the first time.

One of the first items on the new Board's agenda for this month's meeting will be the appointment of a new chairman following John Low's retirement. John held the position of

Chairman for eight years and was a Director for 15 years. This month's meeting will also be a first for newly elected Director, Alister Body.

The AGM is one of the ways in which members / shareholders can learn more about the business and its performance. The other options members have are to call, email, visit ATS, speak with a Director or attend an ATS function for members.

This year we had a similar number of members attend the AGM as in previous years. The year's improved financial results may well have meant members were happy with ATS's performance. Some of the highlights included a record turnover of \$211 million along with a significant improvement in profitability and our ability to pay a larger cash rebate than last year.

This year has been a busy one for all of us and suddenly we are in the throes of Christmas, New Year and holiday preparations. Come in and see the team at ATS for your Christmas gift shopping. Our retail team will happily help you with your last minute shopping needs.

On behalf of the team at ATS I would like to wish you all a safe and happy Christmas and New Year and we look forward to doing business with you in 2012.

WHAT'S HAPPENING

UPCOMING EVENTS

ATS holiday shopping hours
ATS stores will be closed on the following dates through the Christmas and New Year period:



Christmas

Saturday 24 December to Tuesday 27 December. We will re-open on Wednesday 28 December.

New Year

Saturday 31 December to Tuesday 3 January. We will re-open on Wednesday 4 January.

If members have any emergency requirements the Duty Manager can be reached on 03 307 5100 or 027 487 6865.

UPCOMING INDUSTRY EVENTS

21 December, 10am–4pm

FAR Arable Y's

More information: www.far.org.nz

Contacting ATS over the holidays

For any urgent requirements over the Christmas & New Year holiday period, the after-hours Duty Manager can be reached on 03 307 5100 or 027 487 6865. Please leave a message with your name and number if the phone is unattended and we will get back to you as soon as possible.

Internet payments

For those members who pay their ATS accounts by internet banking or similar, please ensure that your ATS number of the account being paid is included and entered correctly. This will help ATS allocate your payment to the correct account.

REMINDER

Renewed your approved handler certificate recently?

Email or fax your renewed certificate to peter.jacob@ats.co.nz or 03 3076723 so you are able to purchase and pickup certain chemicals.

Mobil card PIN numbers

For security reasons, ATS members can no longer allocate PIN numbers on their Mobilcard at Mobil fuel stations. To put a PIN number on your Mobilcard, please visit or phone ATS Ashburton reception. For further information contact Julian or the Customer Service Centre on 0800 BUY ATS.



Having a break?

If you are planning to be on holiday or away around the 20th of the month when ATS accounts are due for payment, ATS can arrange a temporary direct debit for the month(s) you are away. Please contact our Administration team so we can make sure your account is paid on time.

For those of you heading away during the Christmas period, we wish you safe journeys.

ATS Supplier Updates



For a full list of ATS suppliers and discounts, please visit www.ats.co.nz

NEW SUPPLIERS

Rakaia Four Square

Offering 5% discount on grocery items and LPG swapper bottles

114 Railway Terrace

Rakaia 7710

Tel 03 302 7652

Email rakaia@foursquare-si.co.nz

Spiderban

Offering 10% discount on all pest control

166 Harrison Street

Ashburton

Tel 027 296 8234

Email spiderban@xtra.co.nz

Web www.spiderban.co.nz

Snap Internet Ltd

Member discount:

FIBRE TO THE HOME

\$149.95 per month (12 month contract) which includes 10GB of Data Allowance, 4 Port Wireless Router & 1 SIP Number

MOBILE 1

\$79 per month (24 month contract) which includes Samsung Galaxy S II Smartphone, 50 Minutes, 200 Text Message, 400MB of Mobile Data

MOBILE 2

BYO Phone & Build Your Own Plan (no contract) \$25 per month which includes 50 Minutes, add Text Package, add Mobile Data

MOBILE 3

\$99 per month (24 month contract) which includes Samsung Galaxy S II Smartphone, 30 minutes, 100 Text Message, 100MB of Mobile Data

21 Durham Street South

Sydenham

Christchurch

Tel: 0800 276232

Web: www.snap.net.nz

Countdown Rolleston

59 Rolleston Drive

Rolleston

Tel: 03 347 8264

Agrecovery—clean up your farm and recycle

Agrecovery provides farmers with a rural recycling programme for silage wrap and agrichemical containers. Collection of silage wrap for recycling occurs on farm. To arrange on-farm collection, please contact Agrecovery on 0800 AGRECOVERY

Agrichemical containers can be dropped off ATS Ashburton or Rakaia for recycling. For more information on this recycling system, please phone 0800 BUY ATS.

Lost or stolen cards

If you have lost or had your ATS card stolen, please inform the Customer Service Centre on 0800 BUY ATS (289 287) as soon as possible to ensure it is cancelled and ATS will issue you with a new one. This is to protect you against fraud.



Freight free delivery on farm

ATS has a partnership with TNL Freighting to provide a free* on farm delivery service for members. TNL endeavours to deliver your products within 48 hours** of the order being placed but please be aware delays around weekends, peak times of the year and public holidays may occur.

For more information on ATS's free* on farm delivery service contact the ATS Customer Service Centre on 0800 BUY ATS.

*Terms and conditions apply. **Subject to stock available

Travelling these holidays?

If you're going away these holidays or have a new staff member starting, remember that ATS can provide members with fuel cards that allow you to receive discount on your fuel. To apply for a fuel card, please contact the ATS Customer Service Centre. For a full a list of discounts visit www.ats.co.nz/fuel

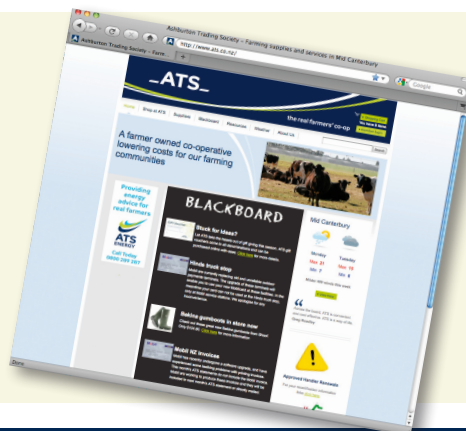
ATS Member Lounges

Member lounges are available at each of the three branches. The lounges are a great place to entertain your children or just have a cup of tea or coffee and read the newspaper. The Ashburton store also has toilet facilities available for members.

View exclusive information on the ATS website

Available at all three ATS stores are computers for member use where you are able to sign up to the ATS website with the help of ATS staff.

It's your way of keeping up to date with the latest information on our Blackboard, along with the exclusive weather reports, member's specials and Card Supplier information.



Ashburton Trading Society Ltd
97 Burnett Street, PO Box 131
Ashburton

Tel 03 307 5100
Fax 03 307 6722
ats@ats.co.nz

www.ats.co.nz